

The Executive Transportation Group signs agreement with Royal, Last and Velocity

On Thursday April 16th, The Executive Transportation Group (ETG) entered into joint venture service agreements with Royal Dispatch Services Inc., Last Radio Dispatch Services Inc. and Velocity Limo Inc., (“Royal”).

Under these agreements ETG will provide dispatch, billing, driver services and management assistance to Royal, allowing Royal to continue to grow and provide great service by focusing on sales and service delivery. Royal has provided Black Car services in the New York market for over 30 years and have long standing corporate and personal customers.

Royal’s President Turk Ozen stated “This is a great step for us. ETG’s ability to seamlessly integrate many of our core business functions provides us the ability to focus on the things that really matter to our customers.” EVP Joseph Aracri Jr. further commented “We don’t lose the identity that Royal has spent years building with its client base, and we gain the scale and technology that will allow us to continue to provide a high level of service to our customers. We are genuinely pleased that we could put this deal together with ETG.”

John L. Acierno, CEO of ETG stated “We are very happy to have reached this agreement. Royal is a long standing company with a great group of customers and drivers. With this venture we are expanding on providing core services to transportation companies while building on our scale and depth. We welcome them as a part of our group of companies and look forward to assisting them in building their business.”

Both companies anticipate that the transition to managed services will be accomplished in a matter of weeks. The initial response from Royal clients and drivers has been highly positive. Royal will be able to leverage ETG’s advanced dispatch and billing processes, providing increased service levels to clients. “This is a win-win for all parties.” Said Mr. Aracri.

About The Executive Transportation Group:

ETG is the largest and most diverse ground transportation provider of its kind in North America. Residing under the ETG umbrella are twenty two companies, comprised of more than 1,800 Executive Sedans and Black Cars in the Metro New York as well as a robust worldwide program. The company has a rich family tradition that can be traced back through four generations and is well positioned to continue its track record as the preeminent ground transportation provider in the US.

About Royal: Royal is successor to several transportation companies and has its roots in the original radio dispatched yellow taxi services of the 1970. It had successfully evolved into the black car franchise model and continues to be one of the largest privately owned black car enterprises in New York.